



 **ДМИТРОВСКИЙ**
технопарк



▲ IT-PARK MAIN TARGETS

- Sustainable growth of IT-industry in Russian Federation and Moscow region
- New jobs and reducing of labor migration
- Realization of innovative business ideas
- Social infrastructure development, higher standards of life
- Decreasing lack of IT-specialists

▲ MOSCOW REGION – REGION OF GROWTH

- Regional rating – 1B : high investment potential & normal risk
- Industrial growth (2006 vs 2005) = 118%
- Population = 6,6M
- Good transport communications
- 20% Russian science centers
- Foreign investments > \$10 billion per year
- 60 investment projects with “regional status”
- Developed social infrastructure

▲ IT-PARK SPECIALIZATION

- Software development
- IT-outsourcing services for Russian and foreign companies
- IT-consulting
- High-tech products manufacturing
- IT specialists training services
- Innovative projects in high-tech industry

▲ IT-PARK RESIDENTS

“Anchor” residents:

3 TOP-10 Russian IT-companies

- LANIT Group
- Verysell Group
- R-Style

Innovative & science intensive:

- Artezio
- Norbit
- Tercom

IT-educational centers:

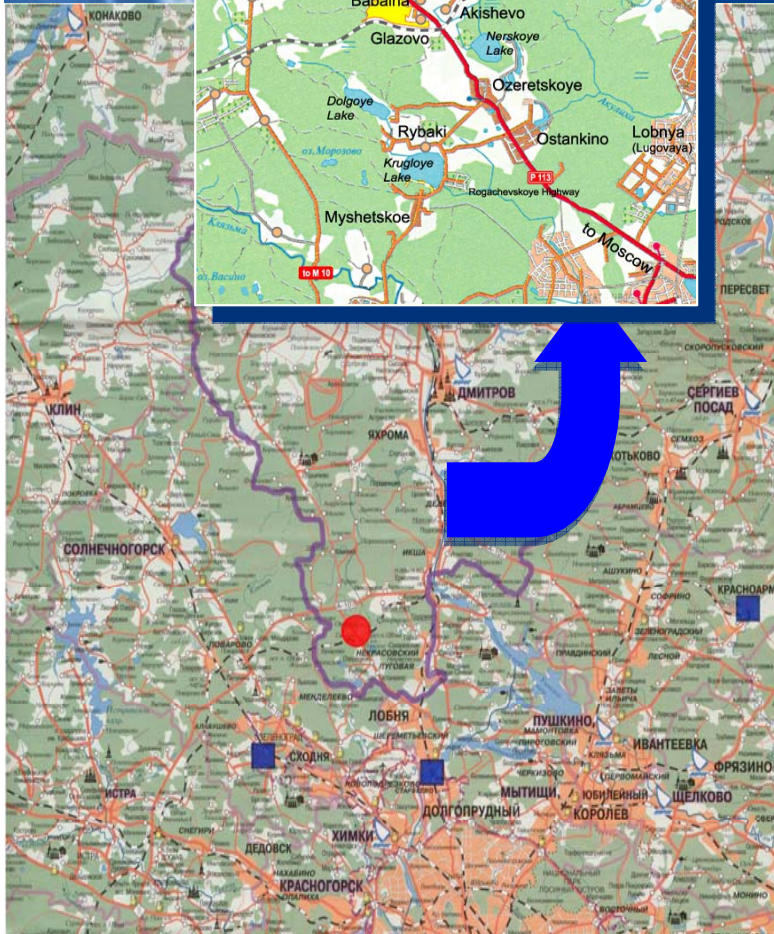
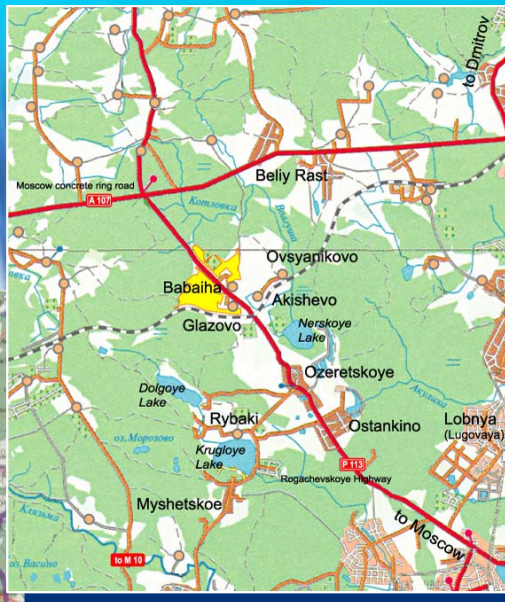
- Network Academy
- Microinform

Altogether – more than 6,000 employees

IT-PARK LOCATION

IT-Park has unique geographic & transport location:

- 15 minutes from Sheremetyevo international airport
- 27 km from Moscow (direct auto and railway connection)
- 8 km from Moscow – St. Petersburg highway



▲ IT-PARK MASTER PLAN

- производственно-логистическая зона
- офисно-деловая зона
- общественно-социальная и жилая зона



▲ IT-PARK CONSTRUCTION

- Business premises – 145,000 square meters
- Warehouses and industrial buildings – 100,000 square meters
- Training facilities – 15,000 square meters
- Social infrastructure – 65,000 square meters
- Residential facilities – 300,000 square meters

Full capacity – 2013

1st stage – 2007 – 2008

2nd stage - 2009 – 2010

3rd stage – 2011 - 2012

▲ IT-PARK KEY INDICES

According to IT-Park business plan and development concept:

- Total investments = \$700M
- Payback period = 7 years
- Internal rate of return = 31,9%

- Number of employees > 10 000
- Number of residents > 100 companies
- Total revenue of residents > \$500M per year

▲ ПРОЕКТ CURRENT STATUS

- Project has strategic investor (LANIT Group) and managing company
- Land plot for IT-park construction is owned by managing company
- First agreements with residents and partners are signed
- Architectural design of first buildings and supporting infrastructure has been started

▲ IT-PARK SUCCESS FACTORS

- Commitment of largest Russian IT-companies in project
- Support of ICT Ministry of Russian Federation, Government of Moscow Region
- Trends on Moscow real estate market and unique location of IT-park
- Strong project team + external consultants
- Cooperation with educational centers
- Integrated approach to IT-park sustainable development

▲ IT-PARK WAYS OF COLLABORATION

We are interested to collaborate with:

- Top-level world science and technological parks interested in business development and investment opportunities in Russian Federation
- Leading venture funds to develop business incubation practice in IT-Park
- Global IT-companies interested to open R&D or development centers in Russian Federation

THANK YOU!

Alexander Mikhailov
General Manager Dmitrov IT-Park
Chief Financial and investments Officer
LANIT Group
mikhailov@lanit.ru